Message Text

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47
ACTION OPIC-06
INFO OCT-01 NEA-09 ISO-00 EB-07 TRSE-00 OMB-01 XMB-02
CIEP-01 CIAE-00 INR-07 NSAE-00 AID-05 COME-00 IO-10
/049 W
002751
R 021355 MAY 75
FM AMEMBASSY TUNIS
TO SECSTATE WASHDC 8930
LIMITED OFFICIAL USE TUNIS 2618
PASS OPIC
E.O. 11652: N/A
TAGS: EINV, TS
SUBJ: VISIT BY INVESTMENT PROMOTION AGENCY OFFICIALS
REF: STATE 95265
1. KHALED CHAABOUNI, ASSISTANT DIRECTOR GENERAL AND NO. 2
MAN IN TUNISIAN INVESTMENT PROMOTION AGENCY (API), INFORMED
EMBOFF THAT HE AND PROMOTION DIRECTOR ALI EL HICHERI, WILL
BEGIN A VISIT TO US MAY 15 WHICH WILL INCLUDE TRIP TO
SEVERAL CITIES IN ORDER TO DISCUSS INVESTMENT POSSIBILITIES
WITH US FIRMS POTENTIALLY INTERSTED IN TUNISIA. CHAABOUNI
SAID THAT ARRANGEMENTS FOR VISIT ARE BEING MADE BY AZOUZ
ENNIFAR, NATIONAL OFFICE OF TOURISM AND API REPRESENTATIVE
IN NEW YORK CITY, POSSIBLY
IN COORDINATION WITH OPIC. HE SAID HE HAD LITTLE
INFORMATION ON COMPANIES TO BE VISITED BUT FELT THAT
VISIT WOULD BE RELATIVELY LOW KEY WITH LITTLE PUBLICITY AND INTENDED PRIMARILY TO PROVIDE ADDITIONAL INFORMATION
TO POTENTIAL INVESTORS AND FACILITATE THEIR POSSIBLE
PROJECTS IN TUNISIA.

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2. CHAABOUNI ALSO STATED THAT API REQUEST TO HAVE UNDP

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ASSIGN INVESTMENT ADVISOR (JOHN HOEVELER) TO API HAD REACHED INTERNATIONAL COOPERATION DIVISION OF THE MINISTRY OF FOREIGN AFFAIRS. HOWEVER, UNDP RES. REP. INFORMED EMBOFF THAT MOFA HAS NOT FORWARDED APPLICATION EVEN THOUGH UNDP HAS INDICATED UNOFFICIALLY TO MOFA THAT IT BELIEVES PROJECT WOULD BE EXTREMELY USEFUL FOR TUNISIA AND WOULD ASSIST ITS EFFORTS TO ATTRACT ENGLISH-SPEAKING COMPANIES INTERESTED IN INVESTING IN TUNISIA. DIRECTOR OF INTERNATIONAL COOPERATION HAMED AMMAR HAD PREVIOUSLY INDICATED TO EMBOFF THAT HE DIDN'T THINK SUCH A FOREIGN CONSULTANT WAS REQUIRED SINCE API HAD ESTABLISHED SOUND WORKING ORGANIZATION WHICH HAD SUCCEEDED IN ATTRACTING CONSIDERABLE AMOUNTS OF EUROPEAN INVESTMENT CAPITAL. EMBOFF HAD POINTED OUT DIFFICULTIES IN FOLLOW-UP WITH US FIRMS AND IMPORTANCE THAT HIGH-LEVEL GOT OFFICIALS WERE ATTACHING TO GREATER TRANSFERS OF US TECHNOLOGY THROUGH PRIVATE INVESTMENT ROUTE. HOWEVER, IT IS POSSIBLE THAT API WILL HAE TO EXERT FURTHER PRESSURE IN ORDER TO GET MOFA TO FORWARD ITS REQUEST TO UNDP. TIENKEN

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NNN

^{***} Current Handling Restrictions *** n/a

^{***} Current Classification *** LIMITED OFFICIAL USE

Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

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Concepts: INVESTMENT OPPORTUNITIES, VISITS

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Subject: VISIT BY INVESTMENT PROMOTION AGENCY OFFICIALS
TAGS: EINV, TS, (CHAABOUNI, KHALED), (HICHERI, ALI EL)
To: STATE

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